

## Your Greatness Tracker

	Mon	Tues	Wed	Thurs	Fri	Weekend	Week Goals
Face to Face							15
							—
Break Breads							5
							—
Great Phone Calls & Texts							60
							—
Semiars Attended/ Given							1 —
Thank You Cards							10
							—
Actionable Leads							10 —
SPARQ Deals Opened							3 —
CLOSED Deals							1 —

Do not cheat on this form!

This will only hurt you and will ensure you do not meet your goals!

Do not take credit for every phone call or face to face. Only take credit for GREAT calls where you give the client value and ask for the REFERRAL

Concentrate on this form each and every day and you cant help but work more green time and start to make more while working less hours!

Have Fun & Go Get em!!!!